

# Case study

**Profession:** Aspiring hospitality manager (France)

**Objective:** Prepare for hospitality management studies & internships; strengthen grammar; gain service & client language

**Outcome:** Polished CVs & cover letters; improved interview performance; confident professional communication in hospitality

# 1. Profile / Background

Age / Nationality: 19, French

Current Level of English: Upper-Intermediate (B1–B2)

**Previous Learning Experience:** Academic English in school; no specialised professional language

training prior to this course.

Occupation / Area of Study: Aspiring hospitality management professional; preparing to study at a

leading hospitality management university in France.

# 2. Specific Needs and Objectives

### **Language Skills Focus:**

- Strengthening grammar and syntax for clear and correct expression.
- Expanding vocabulary related to hospitality and customer service.
- Developing confidence in formal and semi-formal spoken English (client-facing language, polite requests, handling complaints).
- Preparing for job applications and interviews in the hospitality sector.

### **Reasons for Learning English:**

- To succeed in an international hospitality management program.
- To be competitive when applying for internships and early roles in high-end hospitality settings.

### **Short-Term Objectives:**

- Build field-specific vocabulary (hotel departments, guest interactions, food & beverage, events).
- Improve writing accuracy for CVs, cover letters, and professional correspondence.
- Gain confidence in interview skills and professional conversations.

### **Long-Term Goals:**

- Communicate naturally and effectively in an international hospitality environment.
- Handle client interactions and service situations in polished, professional English.
- Present confidently and build career mobility in the global hospitality industry.

#### 3. Method

# **Tutors' Approach:**

- Practical and highly applied learning, with immediate focus on professional needs.
- Continuous feedback on grammar, syntax, and register to tighten expression.

### **Instructional Strategy:**

- Real-life job application tasks using authentic hotel and hospitality job adverts.
- Targeted practice in customer service scenarios and guest relations dialogues.
- Structured interview role-play for internships (introducing self, describing experience, answering situational questions).

#### **Materials and Resources Used:**

- Job adverts from international hotel groups and hospitality brands.
- Hospitality industry case studies (service recovery, event planning, guest experience).
- Grammar and syntax drills embedded in context (e.g., writing polite responses to client emails, describing previous experience in interviews).

#### 4. Content

### **Examples of Content Used in Lessons:**

- **Hospitality vocabulary building** hotel departments, VIP service language, guest complaint resolution.
- **Job application workshops** CV and cover letter writing, adapting to different job ads.
- **Interview role-play and feedback** typical hospitality interview questions, handling strengths/weaknesses, scenario-based Q&A.

### **Skills Developed:**

- More accurate grammar and improved sentence structure in both spoken and written contexts.
- Increased range of hospitality-specific vocabulary and polite professional phrasing.
- Ability to summarise authentic industry audio and discuss operational and service scenarios.
- Greater fluency and confidence in interview and client-facing situations.

# **Specific Exercises or Activities:**

- Writing cover letters based on real job adverts with guided editing.
- Formal vs. informal language analysis for client emails and complaint handling.
- Role-plays: hotel check-in, handling a guest issue, pitching oneself for an internship.

## 5. Progress

# **Challenges Faced:**

- Tightening grammar and syntax to avoid small but distracting mistakes.
- Moving from academic/school English to more natural, professional communication.

# **Highlights / Key Achievements:**

- Strong progress in producing polished job application materials.
- Marked improvement in confidence during interview simulations clearer, better-structured answers.
- Noticeable growth in ability to use field-specific hospitality vocabulary spontaneously.

### 6. Outcome

# **Immediate Applications:**

- Ready to apply confidently for hospitality internships with tailored CVs and cover letters.
- Able to handle internship interviews and client-facing conversations with professionalism.

# **Long-Term Use:**

• Continued development of polished spoken and written English to excel in hospitality management studies and future roles in luxury hotels and tourism globally.